

Southern Minnesota Regional Legal Services
*Celebrating 110 years
of providing access to justice!*



[Pictured above: RCBA President Caryn Boisen with Paul Peterson and SMRLS CEO Jessie Nicholson]



[Pictured above: SMRLS CEO Jessie Nicholson with Candy Olson (UnitedHealth Group), and CLA Co-Chair Peter Schmit]

Annual Report 2019

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Mission

SMRLS mission is: To provide a full range of high quality legal services to low-income persons and eligible client groups in civil matters, in a respectful manner which enables clients to (1) enforce their legal rights; (2) obtain effective access to the courts, administrative agencies and forums which constitute our system of justice; (3) maintain freedom from hunger, homelessness, sickness and abuse; (4) empower persons and assure equal opportunity, thus, helping people to help themselves and become economically self-reliant, to the extent their individual abilities and circumstances permit.

SMRLS, through a diverse, respectful and fair working environment, and legal assistance and community education activities, promotes and respects the dignity of low-income persons and seeks new and effective solutions to the critical and common legal problems of low-income persons which arise in a broad community context.



What you do matters.

A letter from SMRLS CEO and Board of Directors President

It is with great pride that we look back at our achievements and successes from the past year in our 2019 Annual Report.

In 2019, SMRLS celebrated its 110 year anniversary of providing legal help to low-income individuals and families who need our help the most. To honor this milestone, SMRLS held a series of celebrations at our regional offices. These events were open to the public to join our staff to help celebrate our anniversary. This special milestone was highlighted at our Fall Appreciation Luncheon, in which Minnesota Governor Tim Walz declared November 26, 2019 “SMRLS Day.”

SMRLS continued to serve the largest low-income population in Minnesota in 2019. Our staff attorneys and pro bono attorneys closed 8,942 cases, helping 23,740 people in the households we served. Because of our free legal services, thousands of low-income individuals and families received equal access to justice and a fair opportunity at living a healthy and productive life.

SMRLS expanded its healthcare-legal partnerships (HLPs) by establishing its own unit dedicated to these partnerships. SMRLS currently operates HLPs at Children’s Hospital and Bethesda Family Medicine Clinic in St. Paul, Open Door Health Center in Mankato, CARE Clinic in Red Wing, and Community Health Services in Grafton, ND. These programs partner SMRLS attorneys with medical professionals to diagnose the health harming legal needs of their patients. These needs encompass a broad range of issues, including poor housing conditions, unstable healthcare access, domestic abuse, and more.

In February 2019, our firm-wide Benefits Unit adopted the new title, the Economic Justice Unit, to more accurately reflect the full range of issues the unit handles. These issues include public benefits cases, human services and department of health licensing disqualifications, criminal record expungements, utility terminations, shelter evictions, and various consumer-related matters, including the prevention or cessation of wage garnishments and bank account attachments.

Our staff received numerous awards last year for their commitment to equal justice: Jessie Nicholson, SMRLS CEO, was named one of 2019’s “50 over 50” by AARP Minnesota and *Pollen* for her significant contributions and achievements in the non-profit sector; Meghan Maes, Supervising Attorney in Mankato, received the *Dawn Carlson Family Advocate Award* at the 2019 Legal Services Statewide Conference; and the Minnesota State Bar Association honored three SMRLS staff members at its 2019 Bernard P. Becker Awards. Steve Wolfe received the Legacy of Excellence Award, Jocylyn Poehler received the Emerging Leader Award, and Georgia Sherman received the Advocate/Staff Award. This was the first time the staff at one organization won all three of these awards.

We thank you for your continued support and strength of commitment to the Mission of Equal Justice.



Jessie R. Nicholson, Esq.
Chief Executive Officer

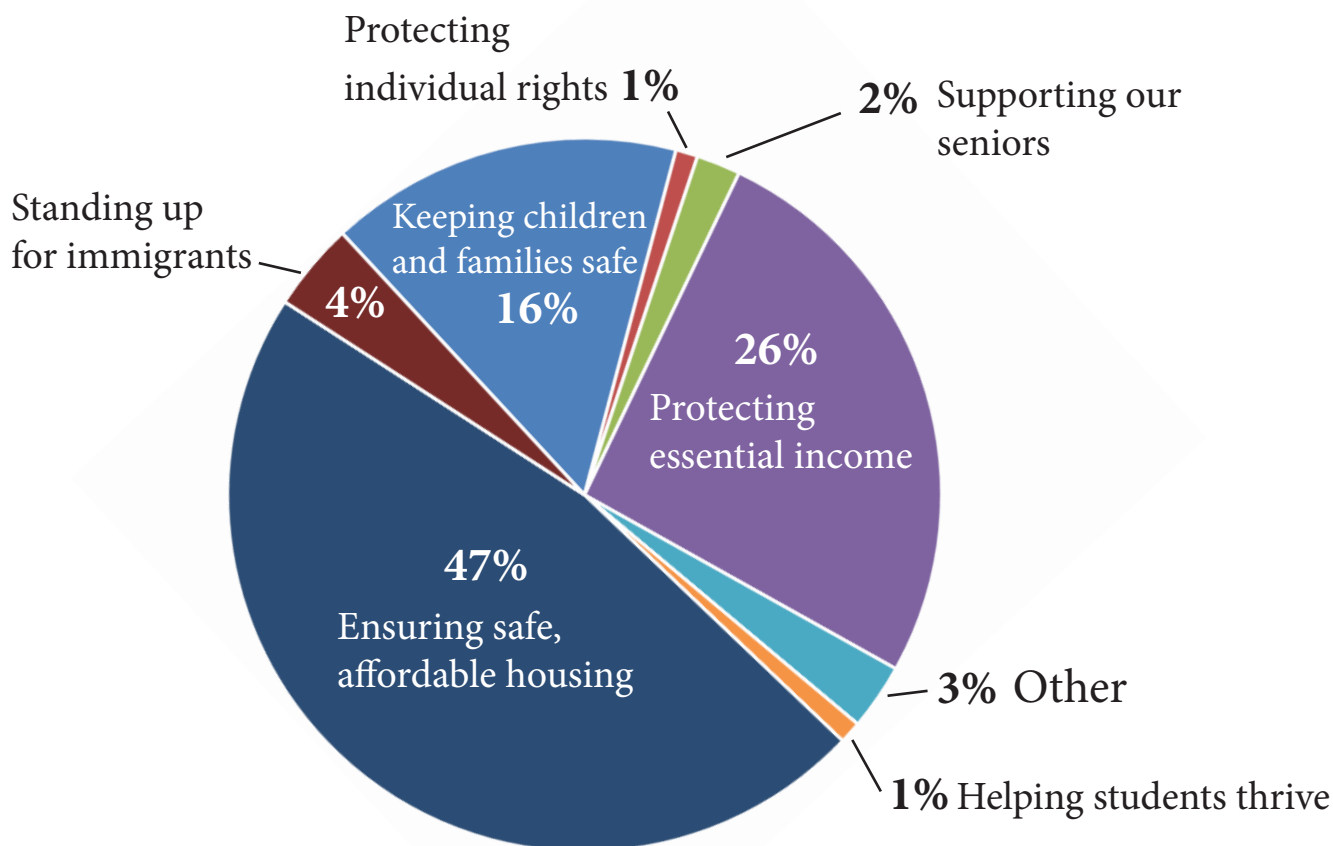


Brett Olander, Esq.
President, Board of Directors

[Pictured above: Governor Tim Walz presents the “SMRLS Day” Proclamation to SMRLS CEO Jessie Nicholson and CLA Co-Chair Steven Kirsch.]

A Year in Review

Cases Closed in 2019: A Breakdown



About Our Work

Who We Are

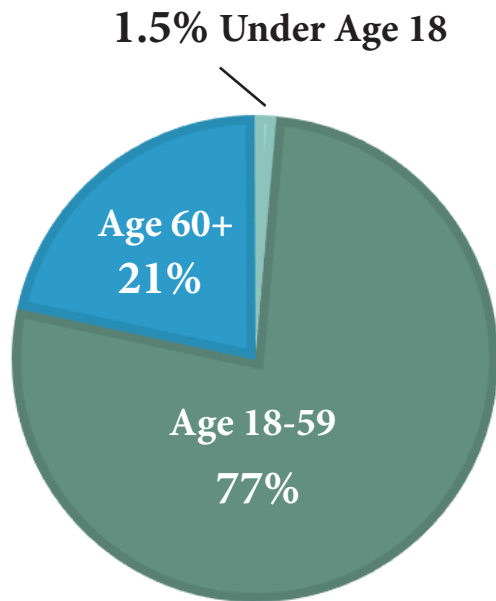
Southern Minnesota Regional Legal Services (SMRLS) provides free, high-quality legal services to low-income people in critical civil matters. Approaching each client with respect and compassion, we help individuals and families maintain freedom from hunger, homelessness, sickness, and abuse. Because, Justice Matters®.

What We Do

Through our expert staff and a network of committed volunteer attorneys, we offer free legal help to low-income and senior citizen (60+) clients in a full range of civil matters in 33 counties of southern Minnesota, including the east and south metro. In addition, we represent agricultural workers throughout North Dakota and Minnesota. Our talented and diverse staff is dedicated to helping members of our community preserve and maintain life essentials—income, health, safety, and shelter.

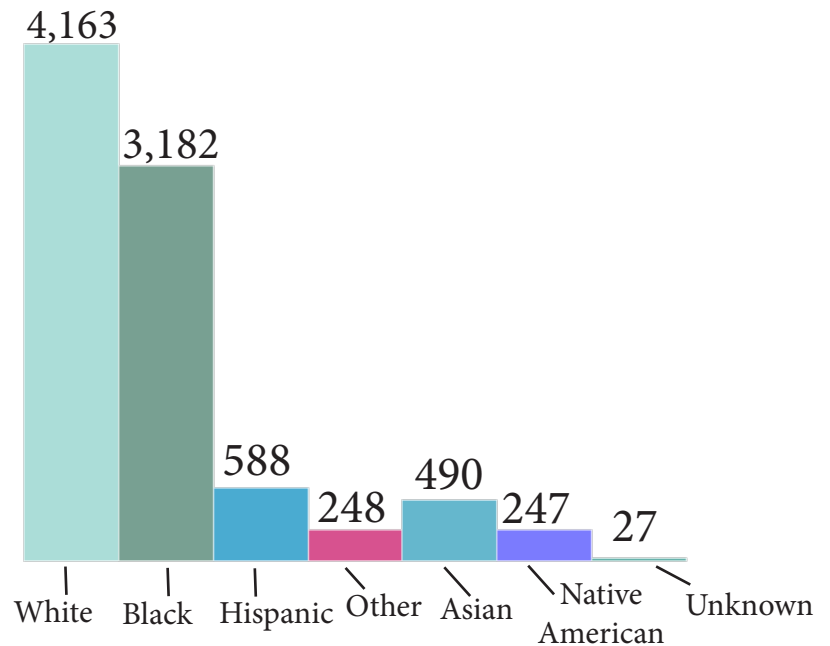
2019 Client Demographics

Age



.5% Age Unknown

Race/Ethnicity



Gender



Critical Income and Benefits

Protected for our clients
\$2,040,243

Recovered for our clients
\$2,140,985

Volunteer Attorney Program

The Volunteer Attorney Program (VAP) expands SMRLS' ability to provide a full range of high-quality legal services to our clients by recruiting attorneys from our communities to donate their time to working with SMRLS clients. Volunteer attorneys take cases to supplement the work of our staff attorneys, including family law, housing and immigration. SMRLS' volunteer attorneys provide legal services by taking individual cases, working at brief services clinics, or working at a walk-in clinic. The Volunteer Attorney Program offers brief service clinics for estate planning, eviction expungements and criminal record expungements.

Our Volunteer Attorneys also take cases in legal areas our staff attorneys do not handle. These include debt collection and consumer cases, employment, probate, estate planning tax law and our clinic cases. These volunteers come from throughout our service area, ranging from large firms, mid-size firms, small firms and solo practitioners, corporate legal department and even some retired attorneys.

Uncontested Divorce Clinics

Because clients often have complex situations, they are carefully screened to ensure this clinic meets their needs. More complicated divorce situations are referred to a volunteer attorney to represent them individually. Before the clinic, clients receive a worksheet to complete that includes all the information needed for a divorce case. At the clinic, clients work with a volunteer law clerk to complete all the documents needed. SMRLS VAP staff take care of filing the case with the court and serving the spouse – things that are challenging for our clients to do themselves. Volunteer attorneys coach clients on the process and hearing, but clients go to the hearing on their own.

Legal Checkup Program

The Legal Checkup program developed several years ago expanded to new locations, including St. James, Minnesota. Volunteer attorneys meet with clients and go through the Checkup program to identify a broad range of legal issues that may impact them. Clients then either receive the legal advice they need or are referred to a SMRLS staff attorney or volunteer attorney.

Walk-In Advice Clinics

SMRLS VAP now has three walk-in advice clinics. The Ramsey County Housing Court Clinic continued and in 2019 our volunteer attorneys worked with 425 clients prior to their hearings. Seventy-two percent of the cases were successfully settled. This clinic runs twice each week when the Court hears eviction cases. The clinic is a collaboration of the Ramsey County Court, Family Housing Fund, SMRLS, Volunteer Lawyers Network, Ramsey County Emergency Assistance, Neighborhood House and the Dispute Resolution Center. It is located just outside the door of the courtroom to make it easy for clients seeking help.

Two other walk-in clinics were held regularly last year. In collaboration with the Cardozo Society, SMRLS VAP offers the Power-Up Clinic in the Selby-Dale neighborhood of St. Paul twice a month. The Cardozo Society provides volunteer attorneys for this clinic. In 2019, this clinic served 77 clients at 23 clinics. A new walk-in clinic at St. Paul's John A. Johnson Elementary School was started in fall 2019 to provide legal advice to families of the students and the neighborhood. SMRLS is grateful for the multi-year funding given by the Minnesota Vikings and NFL Players Association to help support these programs.

Over 170 closed
divorce cases

Held 17
Divorce Clinics

34 Legal
Checkups held
59 clients served

Empowering our community.

Ramsey County Criminal Expungements

For many people with dated criminal histories it can be difficult to live a productive life. The punishment often lasts long after the sentence is served. Basic activities, ranging from getting a new job or being approved for housing can be challenging for a rehabilitated individual. SMRLS knew had there had to be a better way for reformed citizens to live, so we got to work. With the help of Ramsey County Attorney John Choi and Washington County Attorney Pete Orput, SMRLS pushed to expedite and simplify the criminal record expungement process for qualified individuals.

SMRLS offered to vet cases for expungement and draft an agreement with the prosecutor to expunge the record. Instead of criminal defendants coming to the court to request an expungement, prosecutors can make an effort to reach out to defendants who had been law abiding since their conviction.

SMRLS began by sending letters to 1,700 individuals convicted of Felony Fifth Degree controlled substance dated more than 10 years ago. SMRLS attorneys have since filed approximately 75 stipulations for individuals with the two County Attorneys to request criminal record expungements.



[Pictured above: John Choi and Pete Orput]

The project resulted in an online tool where people with criminal records in Ramsey or Washington Counties can apply for an expungement. In collaboration with Mr. Choi and Mr. Orput, helpsealmyrecord.org was established in October 2019 to help eligible applicants apply for criminal expungements.

The County Attorney can agree to expunge. If they do, they file the papers with the court and request the expungement. The traditional expungement process is difficult and expensive. The project allows people with fewer resources to gain access to expungement. It promotes the values of equity, fairness, and redemption. This project has seen great success in 2019 and we expect for this to continue in 2020.

Olmsted County Eviction Clinic

SMRLS identified an unusual statistic in Olmsted County two years ago. While the U.S. Census estimates that 6.5% of the Olmsted County population is black or African American, they are four times more likely to face eviction. SMRLS decided something needed to be done.

It began with a \$50,000 grant from the Mayo Clinic in fall 2018. SMRLS received this grant as part of the Mayo Clinic Shared Value Award — an annual award given by the Mayo Clinic to address communitywide health priorities in Olmsted County. With this award, SMRLS received the funding it needed to act.

In January 2019, in collaboration with Legal Assistance of Olmsted County (LAOC) and Lutheran Social Services (LSS), SMRLS co-created the Eviction Prevention Project (EPP). At the EPP, tenants receive legal representation during the eviction process. Tenants are first screened by social and financial workers for eligibility and then receive access to a streamlined process for finding government and community agency eviction prevention. The EPP holds clinics on Mondays and Thursdays at the Olmsted County Court House, offering free legal representation and financial counseling to eligible tenants facing eviction.

“By working in partnership with LAOC and recruiting volunteer attorneys from IBM and the Mayo Clinic Legal Department we have created the first ‘full representation’ model clinic in Minnesota,” SMRLS SE Regional Leadership Attorney Brian Lipford says. “Instead of only offering legal advice, our clinic has been able to provide legal representation for virtually every low-income tenant facing eviction.”

This program resulted in many positive outcomes in 2019. Attorneys and opposing landlords established positive relationships. Additionally, the Olmsted County Judiciary revised court calendars, developed new forms and documents, and educated judicial officers to accomplish the goals of the EPP. This program is working so well that three additional counties in the SE Region are looking to adopt it. SMRLS looks forward to building on this success and serving more clients in the coming year.

How we're helping.

SB is a widowed 74-year-old living in subsidized housing. She made the mistake of loaning money to a family member who failed to reimburse her. She was evicted for non-payment of rent and fees in the amount of \$3,008. SMRLS assisted SB in working out an agreement in which the back rent was paid in full and the matter was dismissed and expunged. This was a great collaborative effort by the client, the landlord, Lutheran Social Services and Olmsted County Financial Services.

JM and his family were being evicted for alleged non-payment of rent. They requested assistance from our Eviction Prevention Project. SMRLS leveraged assistance from the Project grant and entered into a repayment agreement in which the matter would be dismissed and expunged. Included in the agreement was the expungement of four other eviction actions filed by the same landlord. In the end, we saved JM's housing and had five eviction actions expunged.

By the numbers

EPP handled
514
eviction cases

EPP assisted
72% of tenants
who appeared
in court

Giving people hope.

Little HLP on the Prairie

SMRLS' "Lawyers Advancing Wellness" (LAW) program at Open Door Health Center in Mankato is succeeding enough that its making a splash on a national level. A team of program staff headed to Washington D.C. on Thursday, September 19, 2019 to showcase its outcomes and demonstrate how it is a model for healthcare-legal partnerships (HLPs) across the country.

Their presentation titled, *Opening Doors in Rural Communities to Those Who Are Homeless, In Addiction Recovery, Survivors of Domestic Violence and Isolated in Rural Communities*, or "Little HLP on the Prairie" as it's affectionally nicknamed, was presented by a SMRLS LAW staff attorney, volunteer attorney coordinator, and several Open Door staff to an audience exceeding 50 people at the National Center for Medical Legal Partnership.

"Workshop participants were interested in the project's use of an onsite attorney at Open Door and legal checkup clinics utilizing volunteer attorneys to target underserved populations," SMRLS Southwest Region Senior Leadership Attorney Larry Nicol said. "The team shared lessons learned in how we targeted those in rural areas who are homeless, in addiction recovery, survivors of domestic violence, and isolated."



[Pictured above: SMRLS Staff - Mankato Office]

SMRLS partners with medical professionals at Open Door to identify and assist with legal issues that stand in the way of a patient's health. These issues range from patients living in unsafe housing conditions and the threat of domestic abuse, unstable health care, and more. Volunteer attorneys also staff Legal Checkup Clinics at the Center, homeless drop-in centers and an inpatient addiction treatment center to meet with patients. A community health worker also attends these clinics to help participants identify and connect with community resources.

By meeting clients at the Open Door and clinics, SMRLS staff make it easier for patients to speak with an attorney who may not otherwise have the opportunity to do so. The goals of the LAW HLP are to integrate legal services into healthcare, breakdown geographic barriers preventing access for patients who need legal help, and to create a safe environment for patients on their journey to recovery. As seen so far, this wholistic approach is successfully addressing the social risk factors associated with homelessness, recovering from addiction, surviving domestic violence, and coping with rural isolation.

Agricultural Worker Project

The Agricultural Worker Project (AWP) is a specialized unit of SMRLS that provides legal representation, education, and outreach to agricultural workers throughout Minnesota and North Dakota.

2019

36 approximate number of cases closed.

530 workers' housing and community partner sites visited in Minnesota and North Dakota.

10.7% of H-2A workers in North Dakota and Minnesota were contacted by AWP.

62% of H-2A employers visited had at least one worker contacted by AWP.

3,000 legal education calendars distributed.

2019 Events

Lawyers on Ice

SMRLS held its 17th annual “**Lawyers on Ice**” hockey event on January 28, 2019 at the Xcel Energy Center. This fun tradition unites attorneys and volunteers from across the Twin Cities to skate on the Minnesota Wild home ice to raise money for SMRLS. Nearly 70 players competed on four teams eagerly fighting to win the “**SMRLS Cup.**” There were hard fought games but only one team took away bragging rights. **Congratulations to the Blue Team on winning their second consecutive first-place finish!** SMRLS thanks the players and sponsors for helping raise \$13,000 to support SMRLS’ free legal services. Special thanks to our sponsors: Robins Kaplan; Western National Insurance; Schwegman, Lundberg & Woessner; Gallatin Law Office; Larson King; Rogosheske, Rogosheske & Atkins; Martin & Squires; Stinson; Ogletree Deakins; Meagher Geer; and Morrison Sund.

[Pictured above right: First-place Blue Team]



Social Justice UNCORKED!™



The 12th annual “**Social Justice Uncorked**” fundraiser returned to Target Field on June 6, 2019. **Minneapolis Mayor Jacob Frey** opened the evening’s program by speaking about the importance of legal aid and how it’s positively impacting the community. Close to 300 guests attended SMRLS’ largest fundraiser, including volunteers and staff, supporters and community partners. Guests enjoyed upscale fan food, signature wine, beer, and non-alcoholic beverage tastings, and participated in several raffles and a live auction. Thanks to their generosity, we raised \$136,000 to fund our free legal services. UnitedHealth Group received the Longevity Award for its ten year

commitment of supporting SMRLS. The evening concluded with a presentation by SMRLS’ then-Director of Philanthropy, Senta Gorrie, who spoke about how SMRLS helped her mother when she was a child. Senta even reunited with her mother’s attorney, Martha Eaves, that evening! Thank you to everyone who attended Uncorked and demonstrated their commitment to equal justice for all.

[Pictured above: SMRLS CEO Jessie Nicholson, Board President Brett Olander, and Minneapolis Mayor Jacob Frey]

Fall Appreciation Luncheon

SMRLS celebrated its **110 year anniversary** at the annual Fall Appreciation Luncheon on Tuesday, November 26, 2019 at the InterContinental Riverfront Hotel in St. Paul. Approximately 400 guests helped SMRLS celebrate this historic milestone. SMRLS CEO Jessie Nicholson welcomed guest speakers **Congressman Tom Emmer** and **Governor Tim Walz**, who proclaimed the day “SMRLS Day.” **Senator Amy Klobuchar** also shared a video message from Washington D.C. thanking legal aid and pro bono attorneys for their contributions to the judicial system. Next, **then-LSC President James Sandman** delivered the keynote address, which emphasized the importance legal aid holds in creating a fair and balanced justice system. Thank you to everyone who helped SMRLS celebrate 110 years of providing access to justice to those in need.

[Pictured right: Governor Tim Walz and SMRLS CEO Jessie Nicholson]



Event Sponsors and Guests

The following firms, organizations and individuals generously provided sponsorship support to one or more of our events in 2019

3M	Martin & Squires
Alliance Bank	Maslon LLP
Andersen Corporate	Meagher & Geer
Aon	Medica
Ballard Spahr	Minnesota Lawyers Mutual
Barnes & Thornburg	Mitchell Hamline
Briggs and Morgan (now, Taft Stettinius & Hollister)	MN CLE
Dietz Family & Friends	Morrison Sund
Ciresi Conlin	Ogletree, Deakins, Nash, Smoak & Stewart
Cousineau, Van Bergen, McNee & Malone	Olander Law Group
Dorsey & Whitney	Robins Kaplan
Eric Janus & Carolyn Chalmers	Rogosheske, Rogosheske & Atkins
Faegre Drinker Biddle & Reath	Schwebel, Goetz & Sieben
Foley & Mansfield	Schwegman Lundberg & Woessner
Fox Rothschild	Sieben Carey
Fredrikson & Byron	Stinson
Gallatin Law Office	Thomson Reuters
Greenberg Traurig	Tilton Dunn & Gross
Greene Espel	Tuft, Lach, Jerabek & O'Connell
Gustafson Gluek	UnitedHealth Group
Hinshaw & Culbertson	Walsh & Gaertner
Justice Esther Tomljanovich	Western National Mutual Insurance
Larson • King	Winthrop & Weinstine
Mairs & Power	Xcel Energy
Malkerson Gunn Martin	

The following judges/courts attended the 2019 Fall Appreciation Luncheon

United States District Court Judges
Minnesota Supreme Court
Minnesota Court of Appeals
Judges of the Second Judicial District
Minnesota Workers' Compensation Court of Appeals

Justice Matters[®]

The need for legal services remains great. However, by working together we can inspire real change. Each and every donation has a direct, positive impact on the lives of those we serve. To learn more about making a gift that works for you, please contact the Campaign for Legal Aid at (651) 228-9823.

Direct Donation:

Your donation – of any amount – will be counted to our Annual Campaign. Funds will be used to support direct client services, providing critical legal assistance and ensuring that justice is not based on what one can afford. Visit smrls.org/donate to learn more.

Volunteer:

The need for legal help is ever great. If you are an attorney looking to make a donation of time and service, please consider SMRLS and our low-income client community.

Planned Giving:

SMRLS has provided equal access to justice for over 110 years. To ensure that the same service is available to coming generations, please consider making a planned gift, either as part of your estate or to commemorate a cornerstone event: a birth, a graduation, a retirement, or other joyous occasion.



THANK YOU

2019 Campaign for Legal Aid Supporters

Gold (\$30,000+)

3M

Robins Kaplan, LLP

Briggs and Morgan (now, Taft Stettinius & Hollister)

Silver (\$15,000 to \$29,999)

Winthrop & Weinstine, P.A.

Greater Twin Cities United Way

Ramsey County Bar Foundation

Hardenbergh Foundation

Bronze (\$5,000 to \$14,999)

Stinson LLP

Fredrikson & Byron Foundation

UnitedHealth Group

Faegre Drinker Biddle & Reath LLP

Fredrikson & Byron, PA

Ballard Spahr LLP

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Terry Wade

Medica

Dorsey & Whitney, LLP

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Hinshaw & Culbertson, LLP

Barnes and Thornburg, LLP

Diamond (\$1,000 to \$2,499)

3rd District Bar Association

6th District Bar Association

The Minneapolis Foundation

Sieben Carey, PA

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AILA Minnesota/Dakotas Chapter

Tonja Orr

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8th District Bar Association

Jayson Shoemaker

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The Nash Family Charitable Fund

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Chuck Dietz

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Aldrich Avenue Presbyterian Church

Western National Insurance Co.

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Ogletree, Deakins, Nash, Smoak & Stewart, PC

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Martin & Squires, PA

Seth Lockner

17th Judicial District Bar Association

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9th District Bar Association

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United Way of Washington County East
Jason Fincke
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Valerie Snyder
Meghan Scully
Senta Gorrie
Lilian Ejebe
Lindsey Anderson
Virginia Agresti
Cassandra Lustfield
Benjamin Wagner
Cheri Sheehan
Justin and Kristin Schaack
Ann Pineles
Anna Marie Ettel
Eisma & Eisma
Lynda Davis
Drew Campbell
Stephanie Aldrin
Karen MacLaughlin
Jan Marie Lundgren
Charlie Dornfeld
AmazonSmile Foundation
Dave Zastro
Greg Egan
Vilay Lunt

Included in this listing are individuals who designated SMRLS as the recipient of their Greater Twin Cities United Way 2019 Donations.

This information reflects donations received January 1–December 31, 2019.

If there is an error in your listing, despite our care, or if your organization or name has been inadvertently omitted, please accept our apologies and let us know.

2019 SMRLS Leadership

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Abdi Sabrie
Brett Strand
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Trisha Volpe

Campaign for Legal Aid: SW Campaign Committee

Jill K. Baker
Amber D. Donley
Nicholas J. Maxwell
Steven R. Sunde
Andrew A. Willaert
Ken White

Office Locations

Administrative Office
800 Alliance Bank Center
55 East 5th Street
St. Paul, MN 55101

Albert Lea Office
146 W. College St.
Albert Lea, MN 56007

Education Law Project
450 North Syndicate Street, Suite 285
St. Paul, MN 55104

Minnesota Family Farm Law Project
12 Civic Center Plaza, Suite 3000
Mankato, MN 56001

Mankato Office
12 Civic Center Plaza, Suite 3000
Mankato, MN 56001

Immigration and Education Services –
St. Paul
450 North Syndicate Street, Suite 285
St. Paul, MN 55104

Immigration and Education Services – Rochester
903 West Center Street, Suite 230
Rochester, MN 55902

Immigration and Education Services - Moorhead
1015 7th Avenue North
Moorhead, MN 56560

Rochester Office
903 West Center Street, Suite 230
Rochester, MN 55902

St. Paul Central Office
400 Alliance Bank Center
55 East 5th Street
St. Paul, MN 55101

Shakopee Office
712 Canterbury Road South
Shakopee, MN 55379

Winona Office
66 East 3rd Street, Suite 204
Winona, MN 55987

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1567 North McMillan Street, Suite 6
Worthington, MN 56187

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2019 Financials

SOUTHERN MINNESOTA REGIONAL LEGAL SERVICES, INC.

STATEMENTS OF FINANCIAL POSITION As of December 31, 2019 and 2018

ASSETS		<u>2019</u>	<u>2018</u>
CURRENT ASSETS			
Cash and cash equivalents	\$	2,308,182	\$ 1,828,079
Certificates of deposit		2,100,000	2,100,000
Client escrow funds		1,167	31,167
Grants and contracts receivable		1,792,813	1,368,781
Pledges receivable		2,403,453	2,185,980
Prepaid expenses		100,250	98,177
Other receivable		-	335,665
Investments		13,787	12,869
Total Current Assets		<u>8,719,652</u>	<u>7,960,718</u>
PROPERTY AND EQUIPMENT			
Furniture, fixtures and equipment		275,255	275,255
Leasehold improvements		223,695	223,695
Law library		<u>382,385</u>	<u>382,385</u>
		881,335	881,335
Less: accumulated depreciation		<u>(881,335)</u>	<u>(845,265)</u>
Net Property and Equipment		<u>-</u>	<u>36,070</u>
TOTAL ASSETS		<u>\$ 8,719,652</u>	<u>\$ 7,996,788</u>
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES			
Accounts payable	\$	455,210	\$ 111,595
Client trust deposits		1,167	31,167
Accrued expenses		899,393	930,447
Deferred revenue		<u>16,052</u>	<u>52,529</u>
Total Current Liabilities		<u>1,371,822</u>	<u>1,125,738</u>
NET ASSETS			
Without donor restrictions		1,097,889	851,654
Without donor restrictions - board designated		<u>3,483,867</u>	<u>3,483,867</u>
Total without donor restrictions		4,581,756	4,335,521
With donor restrictions		<u>2,766,074</u>	<u>2,535,529</u>
Total Net Assets		<u>7,347,830</u>	<u>6,871,050</u>
TOTAL LIABILITIES AND NET ASSETS		<u>\$ 8,719,652</u>	<u>\$ 7,996,788</u>

2019 Financials

SOUTHERN MINNESOTA REGIONAL LEGAL SERVICES, INC.

STATEMENT OF ACTIVITIES For the Year Ended December 31, 2019 (With Comparative Totals for 2018)

	2019			2018
	Without Donor Restrictions	With Donor Restrictions	Total	Total
SUPPORT AND REVENUE				
Grants and contracts	\$ 7,457,143	\$ 2,236,501	\$ 9,693,644	\$ 9,549,753
Other support	1,012,258	705,966	1,718,224	1,168,835
In-kind contributions	834,239	-	834,239	882,036
Miscellaneous	58,343	-	58,343	7,110
Investment income	37,481	-	37,481	19,236
Net assets released from restrictions	2,711,922	(2,711,922)	-	-
Total Support and Revenue	12,111,386	230,545	12,341,931	11,626,970
EXPENSES				
Program services	10,472,076	-	10,472,076	9,627,986
Supporting services				
Management and general	1,084,205	-	1,084,205	1,245,002
Fundraising	308,870	-	308,870	331,260
Total Expenses	11,865,151	-	11,865,151	11,204,248
CHANGE IN NET ASSETS	246,235	230,545	476,780	422,722
NET ASSETS, BEGINNING	4,335,521	2,535,529	6,871,050	6,448,328
NET ASSETS, ENDING	\$ 4,581,756	\$ 2,766,074	\$ 7,347,830	\$ 6,871,050

2019 Financials

SOUTHERN MINNESOTA REGIONAL LEGAL SERVICES, INC.

STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2019 (With Comparative Totals for 2018)

	Supporting Services			Total 2019	Total 2018
	Program Services	Management and General	Fundraising		
EXPENSES					
Personnel					
Donated services	\$ 834,239	\$ -	\$ -	\$ 834,239	\$ 882,036
Lawyers	3,936,081	155,464	102,422	4,193,967	3,906,711
Paralegals	745,906	-	45	745,951	695,741
Other staff	1,051,607	680,089	-	1,731,696	1,331,570
Employee benefits and taxes	2,060,255	-	70,082	2,130,337	2,336,649
Total Personnel	8,628,088	835,553	172,549	9,636,190	9,152,707
Non Personnel					
Contract labor	8,340	91,141	14,434	113,915	154,553
Rent and space	501,976	53,738	26,296	582,010	497,371
Travel and mileage	97,650	8,887	4,555	111,092	118,139
Training, dues and subscriptions	106,768	-	-	106,768	91,591
Phone, office and postage	307,276	29,658	7,932	344,866	291,939
Equipment, copier and software	109,505	5,851	4,060	119,416	164,108
Events	-	-	77,271	77,271	81,858
Litigation, interpreter and legal research	139,216	-	-	139,216	143,140
Administrative fees and expenses	65,977	55,880	835	122,692	104,673
Depreciation	31,635	3,497	938	36,070	40,462
Miscellaneous	2,177	-	-	2,177	2,943
Contracts	134,113	-	-	134,113	39,015
Coalition support	274,309	-	-	274,309	244,187
County and other support	65,046	-	-	65,046	77,562
Total Non Personnel	1,843,988	248,652	136,321	2,228,961	2,051,541
Total Expenses	\$ 10,472,076	\$ 1,084,205	\$ 308,870	\$ 11,865,151	\$ 11,204,248
Percentage of Total Expenses	88.3%	9.1%	2.6%	100%	